REAL ESTATE DEVELOPMENT
(ADV CERT)

The Advanced Certificate in Real Estate Development is a graduate-level certificate focused on the specialized legal, financial, analytical and project management concepts and professional skills required in the multidisciplinary, creative and entrepreneurial world of real estate development. The program may be taken stand alone or as an added concentration for current or former MSRE students who want to add a second credential to their resume.

Fordham Real Estate Institute graduate-level advanced certificates are 15-credit programs that can be taken after completing a bachelor’s, master’s or other advanced degree. These programs are an excellent option for industry professionals who would like to develop a solid background and skills in a particular sector of the industry in a relatively short period of time. Students can pursue an advanced certificate alone or alongside the M.S.R.E. graduate degree. Students who begin in an advanced certificate program may, with approval, later be admitted to and matriculate in the full M.S.R.E. degree program.

About the Fordham Real Estate Institute
The Fordham Real Estate Institute (REI) offers a comprehensive array of professional certificates, summer intensives, and graduate programs at its Lincoln Center campus in Manhattan and its campus in Westchester, New York. Taught and developed by leading industry practitioners, our programs provide real-world professional skill sets for professionals and owners/investors from all walks of life. Flexibility and convenience are program hallmarks; classes can be taken in-person, online, and at various paces.

To learn more about the Advanced Certificate in Real Estate Development, visit the PCS section of the Fordham website.

Admissions
Prerequisites
Familiarity with construction methods, materials, and drawings is recommended to complete the course work.

Application Submission
The application committee takes a holistic view of the candidates and will evaluate each student’s academic performance and professional expertise in deciding their eligibility for the graduate certificate programs. Successful candidates must exhibit a strong understanding of real estate finance and investment. The committee will also consider the nature and extent of previous work with preference given to those possessing extensive professional experience.

Requirements for Application:
• Bachelor’s degree transcript from an accredited university
• Personal statement
• Resume

Optional additional material to submit include: M.B.A. or other graduate degree transcript; GMAT, GRE or other standardized test score; professional real estate or finance certifications.

The GMAT/GRE is not required for graduate certificate applicants and will be waived for those who would like to matriculate into the full M.S.R.E. program and have successfully completed six credits with a minimum grade of B in each course.

Who Should Apply
Ideal candidates include:
• Professionals with experience in real estate finance or investment who want to incorporate real estate development activities into their existing practice or to manage real estate development projects.
• Real estate finance and valuation services advisors, capital markets specialists, and investment consultants who want to better understand the real estate development process.
• Current or former M.S. in Real Estate students who wish to add a specialized designation in Real Estate Development. Current M.S.R.E. students who wish to receive both the Master of Science and the Advanced Certificate may apply up to 9 credits of successfully completed coursework with a grade of B or better towards each program.

More information about PCS admissions can be found on the Fordham website.

Requirements
The Advanced Certificate in Real Estate Development is a 15-credit program consisting of three required courses for 9 credits and 6 elective credits. Courses are scheduled for evenings during the fall, spring, and summer terms. You can complete the program at the pace that suits you, whether part-time or full-time.

The courses of the Graduate Certificate in Real Estate Development are designed to ensure that every graduate has a grasp of the essential elements of the real estate development process and the specialized legal, physical, analytical and project management concepts and skills required in the multidisciplinary, creative and entrepreneurial world of real estate development. The 9-credit core curriculum is designed to give students an in-depth mastery of the phases of and the activities performed during the real estate development process including conceptualization, site acquisition, planning, feasibility analysis, design, construction, financing, leasing and asset management. The 6-credit elective course requirement offers students the opportunity to immerse themselves in specialized topics of their choice.

Course | Title | Credits
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REAL 5104 | The Real Estate Development Process | 3
REAL 6002 | Real Estate Development Feasibility Study | 3
REAL 5106 | Real Estate Asset Management | 3
6 credits from the list below | | 6
Total Credits | | 15

Most 1.5 credit classes run for 7 weeks and 3-credit classes run for 14 weeks.

Real Estate Development Electives
Courses in this group have the REDV attribute.
<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>REAL 6004</td>
<td>Adaptive Reuse and Sustainability</td>
<td>1.5</td>
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<tr>
<td>REAL 6006</td>
<td>Development Project Leadership, Management and Communications</td>
<td>1.5</td>
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<tr>
<td>REAL 6008</td>
<td>Affordable Housing</td>
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<tr>
<td>REAL 6010</td>
<td>Infrastructure Project Finance</td>
<td>1.5</td>
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<td>REAL 6014</td>
<td>Land Use Law</td>
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<td>REAL 6020</td>
<td>Internship</td>
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<tr>
<td>REAL 6022</td>
<td>Special Topics in Real Estate</td>
<td>1.5</td>
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