

REAL ESTATE DEVELOPMENT (ADV CERT)

The Advanced Certificate in Real Estate Development is a graduate-level certificate focused on the specialized legal, financial, analytical and project management concepts and professional skills required in the multidisciplinary, creative and entrepreneurial world of real estate development. The program may be taken stand alone or as an added concentration for current or former MSRE students who want to add a second credential to their resume.

Fordham Real Estate Institute graduate-level advanced certificates are 15-credit programs that can be taken after completing a bachelor's, master's, or other advanced degree. These programs are an excellent option for industry professionals who would like to develop a solid background and skills in a particular sector of the industry in a relatively short period of time. Students can pursue an advanced certificate alone or alongside a graduate degree. Students who begin in an advanced certificate program may, with approval, later be admitted to and matriculate in a full graduate degree program in the Real Estate Institute.

About the Fordham Real Estate Institute

The Fordham Real Estate Institute (REI) offers a Master of Science in Real Estate (MSRE) degree; Master of Science in Real Estate Development (MSRED); a Master of Science in Construction Management (MSCM) degree; advanced certificates in real estate finance, real estate development, real estate management, and construction management; a Bachelor of Science in Real Estate (BSRE) degree; and a comprehensive array of noncredit professional certificates and programs online. The programs are offered at the Lincoln Center campus in Manhattan and in Westchester County, New York. Taught and developed by leading industry practitioners, our programs provide real-world skill sets for current and up-and-coming professionals. Flexibility and convenience are program hallmarks. Classes can be taken in person and online, at various paces.

To learn more about the Advanced Certificate in Real Estate Development, visit the PCS section of the Fordham website.

Admissions Application Submission

The application committee takes a holistic view of the candidates and will evaluate each student's academic performance and professional expertise in deciding their eligibility for the advanced certificate programs. Successful candidates must exhibit a strong understanding of the real estate environment, and depending on the area of study, real estate finance and investment. The committee will also consider the nature and extent of previous work with preference given to those possessing extensive professional experience.

Requirements for Application:

- Bachelor's degree transcript from an accredited university
- Personal statement
- Resume

Optional additional material to submit include: M.B.A. or other graduate degree transcript; GMAT, GRE or other standardized test score; professional real estate or other industry certifications.

The GMAT/GRE is not required for advanced certificate applicants and will be waived for those who would like to matriculate into a graduate degree program and have successfully completed six credits with a minimum grade of B in each course.

Who Should Apply

Ideal candidates include:

- Professionals with experience in real estate finance or investment who want to incorporate real estate development activities into their existing practice or to manage real estate development projects.
- Real estate finance and valuation services advisors, capital markets specialists, and investment consultants who want to better understand the real estate development process.
- Current or former M.S. in Real Estate students who wish to add a specialized designation in Real Estate Development. Current M.S.R.E. students who wish to receive both the Master of Science and the Advanced Certificate may apply up to 9 credits of successfully completed coursework with a grade of B or better towards each program.

More information about PCS admissions can be found on the Fordham website.

Requirements

The Advanced Certificate in Real Estate Development is a 15-credit program consisting of three required courses for 9 credits and 6 elective credits. Courses are scheduled for evenings during the fall, spring, and summer terms. You can complete the program at the pace that suits you, whether part-time or full-time.

The courses of the Advanced Certificate in Real Estate Development are designed to ensure that every graduate has a grasp of the essential elements of the real estate development process and the specialized legal, physical, analytical and project management concepts and skills required in the multidisciplinary, creative and entrepreneurial world of real estate development. The 9-credit core curriculum is designed to give students an in-depth mastery of the phases of and the activities performed during the real estate development process including conceptualization, site acquisition, planning, feasibility analysis, design, construction, financing, leasing and asset management. The 6-credit elective course requirement offers students the opportunity to immerse themselves in specialized topics of their choice.

Course	Title	Credits
REAL 5104	The Real Estate Development Process	3
REAL 5106	Real Estate Asset Management	3
REAL 6002	Real Estate Development Feasibility Study	3
6 credits from the list below		6
Total Credits		15

Most 1.5 credit classes run for 7 weeks and 3-credit classes run for 14 weeks.

Real Estate Development Electives

Courses in this group have the REDV attribute.

Course	Title	Credits
REAL 5002	Real Estate Finance	3
REAL 5058	Pre-Construction Project Planning and Development	3
REAL 6004	Adaptive Reuse and Sustainability	1.5
REAL 6006	Development Project Leadership, Management and Communications	1.5
REAL 6008	Affordable Housing	1.5
REAL 6009	Commercial Leasing	1.5
REAL 6010	Development Project Finance	1.5
REAL 6014	Land Use Law	1.5
REAL 6015	Planning and Design for Development	1.5
REAL 6020	Internship	1.5
REAL 6022	Special Topics in Real Estate	1.5
REAL 6051	Advanced Construction Methods and Materials	3