FINANCE (GRADUATE) (FNGB)

FNGB 74AB. REAL ESTATE INVESTING. (3 Credits)
This course will use the Argus valuation software and will cover the following topics: An examination of different property valuation methods, The use and risks of leverage, Due diligence and common legal contract terms, Negotiating strategies, Creating Value, Capital Structure of a property, and Selling structures e.g., installment sales, sale/leaseback, and Condo/coop conversion. Prerequisite: FNGB 7421.
Prerequisite: FNGB 7421.

FNGB 74AC. GLOBAL CAPITAL MARKETS. (3 Credits)
This seminar on Global Capital Markets will introduce students to cross-border capital formation and investment, emphasizing the interdependence of legal and economic issues in the area of international finance. The course will examine different methods of investing internationally, including hedge funds and private equity funds, as well as securitization and project finance, taking into account the business risks and legal and regulatory issues underlying each method. Region-specific considerations relating to, for example, Asia and the Middle East will be examined, and guest speakers working in international finance will be frequent visitors to ground the class in practical applications and strategy. Grading will be based on a term research project. Prerequisite: FNGB 7421 Co-instructors: John Finnerty, GBA and Sean Griffith, Law School Please note that this course will run on the Law School schedule starting on January 15th and running until the week of May 19th. The course is scheduled for Thursday afternoon from 2:00-4:00 at the Law School. Enrollment is by permission only. Students must provide a statement of interest and CV to the instructors for admission (finnerty@fordham.edu and sgriffith@law.fordham.edu).
Attribute: ABIB.
Prerequisite: FNGB 7421.

FNGB 74AD. STUDENT MGT INVESTMENT FUND II. (3 Credits)
In the second class, in the spring semester, students will learn the practice of asset allocation with focus on advantages and pitfalls of asset allocation theory. Coverage includes practiced methodologies in assessing and measuring risk, including applications of the BARRA risk models, strategies for entry and exit, and portfolio revision. A lot of care will be taken to expose the students to real-life aspects of portfolio management. This includes arranging lectures from portfolio managers, with different philosophies on portfolio selection and risk management. Prerequisite: FNGB 749R or Corequisite: FNGB 7460.
Prerequisite: FNGB 6411.

FNGB 74AG. FINANCE IN THE HEALTHCARE IND. (3 Credits)
This course will present a historical development of the American healthcare system and will address the current challenges faced by both health insurers and providers, specific to managed care, reimbursement methods, and contracting. Students will learn to apply the standard tools of financial analysis and financial management in the complex and evolving setting in which the global healthcare system is currently situated. Students will also learn how to analyze the key financial indicators specific to hospitals and their direct application towards managed care contracting initiatives, debt restructure and bond rating status. Finally, the course will address the future of health insurance and managed care. Prerequisite 6411.
Attribute: ABHM.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 74AH. GLOBAL CORP GOVERNANCE. (3 Credits)
Examines how modern publicly traded corporations are governed in the global markets. It discusses the roles of the board of directors, corporate management, institutional investors, and other shareholders, and also discusses the effects of the recent legislation and financial market developments on corporate governance. Provides international comparisons of corporate governance structures and issues arising in contests for corporate control. Prerequisite: FNGB 7421.
Attribute: ABIB.
Prerequisite: FNGB 7421.

FNGB 74AI. GLOBAL EQUITY PORTFOLIO MANAGEMENT. (3 Credits)
Provides a comprehensive overview of equity portfolio management in theory and practice. Examines portfolio objectives and links them to appropriate investment strategies. It covers pricing of equities, the asset-allocation decision, return enhancement/risk control techniques, performance evaluation and recent changes in international fund management. Analyzes international investment strategy and the relative merits of various approaches. Prerequisite: FNGB 7421.
Attribute: ABIB.
Prerequisite: FNGB 7421.

FNGB 74AJ. GLOBAL RISK MANAGEMENT. (3 Credits)
Covers market risk and volatility, calculation of VaR (value at Risk), Monte Carlo Simulation, credit risk and use of credit derivatives, operational risk, counterparty risk and other topics. Discusses risk regulations, including Basel II, recent developments in Basel III, and recent regulations on the banking industry in the U.S. Prerequisite: FNGB 7421.
Attribute: ABIB.
Prerequisite: FNGB 7421.

FNGB 74AK. RAISING CAPITAL AND INVESTING IN GLOBAL FINANCIAL MARKETS. (3 Credits)
Provides a comprehensive overview of the going-public decision. Examines the strategies and process of corporate restructuring and investing activities, such as mergers and acquisitions, corporate diversification, spin-offs, carve outs, asset sell-offs, tracking stock, exchange offers, and debt restructuring. Prerequisite: FNGB 7421.
Attribute: ABIB.
Prerequisite: FNGB 7421.

FNGB 74AL. ADV CORPORATE FINANCE. (3 Credits)
This course advances the art of applying corporate finance theory and essential tools and techniques to strategic decision-making in critical real-life situations faced by organizations. The course enhances the students’ understanding of corporate finance by providing a comprehensive examination of selected advanced topics, such as alternative valuation methods, real options in corporate finance, decision trees, international operations, mergers and acquisitions, risk arbitrage, debt capacity and leveraged buyouts, private equity, warrants and convertibles, and ethical issues. The learning experience is based on lectures and a series of business cases involving individual and group work, classroom discussions, and written assignments, as well as readings and problem-solving. The case studies are drawn from a variety of industries and countries, including emerging markets, and involve complex real challenges. The course is designed for students who are already familiar with valuation, cost of capital, capital structure theory and option pricing theory and who want to learn more advanced skills and techniques required for making important executive-level decisions. PREREQUISITE: FNGB-7422. Students should also be proficient with computer spreadsheets and financial calculators.
Prerequisite: FNGB 7422.
FNGB 74AM. EMERGING MARKETS. (1.5,3 Credits)
This course explores how the major "emerging market" (EM) states have evolved from "traditional" societies with "underdeveloped" economies into modern societies with more developed economies ever since the Berlin Wall came down. Because these EM states reformed and opened up their economies, they benefited from their vast human and commodities resources and rapidly increased their per capital income. The first section of the course takes on a macro-economic perspective, covering trade, monetary and fiscal policies and how these countries deal with intellectual property rights. While the case studies will focus on a few select countries. The goal of this section is to create an overall framework for students to assess how economic growth is managed and the likelihood of individual government policies at the "emerging growth" phase when political goals and legal structures are still in transition, financial and government institutions are not yet fully formed and consumer spending behavior and market availability are evolving rapidly. We will also discuss various instruments and vehicles that facilitate investment, risk parameters, and exit strategies. In the second section, the class will study EM at the business unit level. We will explore how investors perform fundamental analysis, deals with government, make decision on relocating manufacturing facilities and manage intellectual property rights. Companies operating in EM also have to manage the environmental and social issues. PREREQUISITE: FNGB-6411.

Attribute: ABIB.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 74AN. INVESTMENT BANKING. (3 Credits)
This course is intended to give students a practical introduction to investment banking and its role in helping corporations raise capital from the global capital markets. Topics include: venture capital, public offerings, private placements, going public, stock and bond financing, convertibles and other hybrid instruments, design of innovative securities, swaps and other derivative instruments, mergers and acquisitions and leveraged buyouts. Prerequisite: FNGB 7421.

Prerequisite: FNGB 7421.

FNGB 74AO. ALTERNATIVE INVESTMENT. (3 Credits)
The course is an introduction to the rapidly evolving universe of alternative investments. Delivered in modules, the course covers a broad array of alternative strategy classes (Quantitative/Systematic, Fundamental Long/Short, Global Macro, Private Equity) ranging across all major asset classes (Equities, Fixed Income, Currencies, Commodities, Derivatives). The first half of the course constructs a broad framework for the evaluation of alternative strategies, focusing on the quantitative strategy class as a diverse and relatively easier-to-evaluate source of investment ideas for discourse and case study. The second half progresses through the remainder of the alternative strategy classes under the evaluation framework, ties together the role of alternatives within an asset allocation framework, studies subjective decision making in the context of alternatives and concludes with student presentations of their favorite investment thesis from the course. Throughout, there will also be discussion of career development both within and without the alternative investment space. The course will be co-taught by Profs. Eric Yeh and Vikram Kuriyan. Prof. Yeh is a portfolio manager and senior vice president at Alliance Bernstein, where he manages new quant hedge fund product (multi-asset class, multi-strat). He is responsible for not only technical strategies (stat arb & high-freq), but also more fundamental systematic strategies in FX and commodities. Previously, he was a managing director at Tower Research Capital, a Manhattan-based hedge fund focused on high-frequency trading. He also worked in a variety of trading, strategy, risk, and technology roles at various banks and hedge funds, including Deutsche Bank, Morgan Stanley, and Tudor Investment Corporation. Prof. Yeh received his Master degree in Computer Science and Bachelor degree in Mathematics at Harvard University. Prof. Kuriyan is the Director of the Centre for Investments at the Indian School of Business. Previously, he was the chairman of the global asset allocation committee and the global head of quantitative strategies at Bank of America’s asset management division. His unit managed over $30 billion of assets for clients ranging from retail to the most sophisticated institutional investors, across a multiplicity of strategies including equity, asset allocation, and absolute return products. Earlier, Dr. Kuriyan served as a managing director of an arbitrage and principal investing fund in Tokyo and as the global head of complex derivatives in the commodities group at Merrill Lynch. Prof. Kuriyan earned his Ph.D. at Harvard University. He also spent a year in the M.B.A program at the Harvard Business School and received a Master degree in Engineering Science from Harvard University. He has a B.S. in Electrical Engineering from the Massachusetts Institute of Technology. PREREQUISITE: FNGB-7421.

Prerequisite: FNGB 7421.

FNGB 74AP. REAL ESTATE CAPITAL MARKETS. (3 Credits)
This Real Estate Capital Markets course will cover both the primary and secondary debt and equity markets linked to real estate assets. While the underlying real estate assets in the primary markets will be covered, a greater portion of the class will be devoted to the secondary debt and equity markets, mainly dealing with mortgages, mortgage backed securities, and Real Estate Investment Trusts (REITs). A distinguishing aspect of this course is the focus on the intersection of the primary and secondary real estate capital markets, investor perspectives, and the impact of macroeconomic factors. Additionally, this course will include a robust mix of quantitative and qualitative factors in order to provide a holistic, less technical perspective on the real estate capital markets, and the real estate industry at large. Prerequisite: FNGB 6411.

Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.
FNGB 74AQ. ADV GLOBAL PORTFOLIO MGT. (3 Credits)
The course will review (1) basics of modeling of securities’ returns and volatility in the context of portfolio management / “buy-side”; (2) theoretical basis and empirical evidence of risk-return trade off and investor preferences; (3) main approaches to portfolio construction and challenges with their practical application; (4) performance evaluation, and other relevant portfolio management topics.

FNGB 74AR. ST: CORPORATE Restructuring. (3 Credits)
The course discusses the strategies, valuation, and processes of corporate restructuring decisions such as mergers and acquisitions, corporate diversification, spin-offs, carve-outs, asset sell-offs, tracking stock, exchange offers, and/or debt restructuring. It also discusses various securities issuances, including initial public offerings.

Prerequisite: FNGB 6411.

FNGB 74AS. FINANCIAL MODELING. (3 Credits)
Develops (using Excel) the type of financial models that businesses use every day to analyze a wide range of financial problems and make decisions. Covers modeling of financial statements and models in many other important practical areas, such as time value of money, project evaluation, bonds, investment management and derivatives. Emphasizes on using most powerful and useful tools in Excel, such as logical functions, PivotTables, Data Table, Scenario Manager, Goal Seek to solve problems that closely resemble real-life situations. Prerequisite: FNGB 6411.

Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 74AT. GLOBAL COMPLIANCE. (3 Credits)
An overview of the components of an effective global Corporate Compliance Program. Examination of the Part C Risk Assessment and the Seven Steps of a corporate compliance and ethics program. Review of compliance program design and best practices, including the roles of the corporate compliance office and in-house counsel, risk assessments, Foreign Corrupt Practices Act, global codes of conduct, corporate governance, monitoring and re-evaluation. Prerequisite: FNGB 6411.

Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 74AU. ALGORITHM TRADING. (3 Credits)
Electronic algorithms are being used by major institutions, investment banks, and hedge funds to trade stocks, bonds, currencies, and a plethora of financial derivatives. Algorithms are being used for all aspects of trading - from asset allocation and stock selection, to execution and implementation, and for risk management and regulatory and compliance reporting. In this course, students will learn the necessary skill sets, and underlying math, statistics, and programming skills to build, develop, manage, and implement profitable algorithms across all asset classes. Prerequisite: FNGB 7421.

Prerequisite: FNGB 7421.

FNGB 74AV. SEMINAR IN VALUE INVESTING. (3 Credits)
This survey course is designed to introduce the fundamentals of the Graham and Dodd value approach to investment analysis. The course will be segmented into two parts: the basic structure of the analytical approach to value investing and its relationship to many of the elements of the MBA curriculum will be described through lectures, exercises, readings, in-class discussions and homework assignments; the last sessions of the course will be devoted to student presentations of their investment recommendations. Parts of the course will entail empirical data analysis. Prerequisite: FNGB 7421.

Prerequisite: FNGB 7421.

FNGB 74AW. Financial Industry and New Regulations. (3 Credits)
This course will explore how the market structure has fundamentally changed after the 2008 liquidity and credit crisis, and how this crisis has impacted on liquidity, balance sheets, risk taking and returns across the entire financial services industry. The new reality is that regulation has changed the landscape of Wall Street and the dynamic of how the sell-side and buy-side will interact in the foreseeable future. Prerequisite: FNGB 6411.

Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 74AX. INTERNATIONAL FIN MGT. (3 Credits)
The goal of this course is to explain the concepts of corporate finance and their applications in an international setting. We will examine opportunities and problems that are faced specifically by multinational and foreign corporations and will compare corporate finance practices around the world. Topics covered in the course include foreign exchange rate mechanisms, international parity theories, forecasting and hedging, international cost of capital, capital budgeting, capital structure, and valuation of foreign investments. Co-Requisite: FNGB 7421.

Prerequisite: FNGB 7421 (may be taken concurrently).

FNGB 74AY. GLOBAL FINANCIAL MARKETS. (3 Credits)
This course is intended as an introduction to Global Financial Markets. We will discuss the instruments traded in the markets, the institutions that support and frame the markets, the trading mechanisms and the regulatory structure. The course is intended to be descriptive and conceptual. The aim is to familiarize you with the breadth and scope of equity, debt, and derivative markets. We shall discuss the recent developments in the US and the development of financial markets globally. Co-Requisite: FNGB 7421.

Prerequisite: FNGB 7421 (may be taken concurrently).

FNGB 74AZ. INNOV IN BUSINESS & ENERGY. (3 Credits)
This course aims to frame and critique opportunities for business to create innovations in energy systems. It discusses how contemporary energy systems have evolved and how energy infrastructures vary across regions of the world. It also examines how business decision makers can think about choices of energy and energy systems by encouraging students to think broadly in terms of innovation possibilities.

Attribute: ABGS.

FNGB 74BA. COMMUNICATING FINANCE THEORY. (0 Credits)
This lecture series will provide a summary of many financial topics. The class will also train students to communicate knowledge of this material to professionals at financial institutions.

FNGB 74BB. APPLIED INVESTMENT PRINCIPLES. (3 Credits)
This course provides applications that follow Principles of Finance or Global Investment Principles. EXCEL models will be applied to CAPM modeling of Risk and Return, to Factor Models, and to Portfolio Attribution. Data may be drawing from Boomerang, Yahoo Finance, and other sources.

Prerequisite: FNGB 7421.

FNGB 74BC. RESEARCH IN VALUE INVEST. (3 Credits)
Prof. Johnson, a leading expert in the field of Value Investing, will lead a small, project based seminar that focuses on best practices in the field. Selective enrollment by approval of the instructor.

Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.
FINGB 748D. IMPACT INVESTING. (3 Credits)
This course will discuss investment strategies that have a societal orientation from both financial and socially responsible perspectives. The key questions are: how can we allocate money in a manner that is beneficial to all stakeholders and viable in a business sense, and, what are the appropriate metrics to evaluate such investments. Impact investments to be analyzed include government and ESG (environmental, social, governance) policies, micro finance, philanthropy, and green energy.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FINGB 748E. LECTURES IN APPLIED PORT MGT. (3 Credits)
This advanced Portfolio Management course quickly reviews Modern Portfolio Theory (MPT) conceptual underpinnings and builds on MPT 1.0. It delves into contemporary liability driven asset allocation, MPT 2.0 and portfolio management industry practices, issues and concerns. Lectures, problem solving, and self-study along with extensive hands-on tools using Microsoft Excel based models will be used to provide a practitioner’s perspective. We will review and demo contemporary asset allocation optimization and forecasting techniques, new asset class pricing and valuation, performance and risk attribution, tail risk measurement and management tools etc. using real time vendor based (third party) solutions. As prerequisites - the student should have class exposure to investment and portfolio analysis, Excel, stats, and basic regressions.

FINGB 748F. FIN INSTITU, CREDIT & REGULA. (3 Credits)
This course will introduce major financial institutions, such as commercial and investment banks, insurance companies, mutual funds, hedge funds, and credit rating agencies with a focus on their risk contributions to the modern financial system. We will examine their credit risk in depth, and how to model and analyze credit risk and products. We will also understand new financial sector regulations and systemic risk by focusing on Dodd-Frank, market based stress-testing, Comprehensive Capital Analysis and Reviews (CCAR), and other methods. This course will help prepare students for the job market at financial institutions and regulators.

FINGB 749A. FINANCIAL MODELING. (3 Credits)
This course helps students develop the type of excel -based financial models that businesses use every day to analyze a wide range of financial problems and make decisions. Students deliver written and oral presentations of their models and practice critical skills for a successful career in finance. Prerequisite: FNGB 7421.
Prerequisite: FNGB 7421.

FINGB 749B. INVESTMENTS FOR INDIVIDUALS. (3 Credits)
In this course we will develop a comprehensive investment management program for individuals based on the results of the last four decades of research in securities markets, portfolio theory, and behavioral finance. The course will be practice oriented, and after finishing the course you will be able to use what you learn to manage your own investment portfolio and advise clients and others on the same with confidence. But the course will also be theoretically rigorous, and some of the theoretical and empirical topics we will cover are: basics of portfolio theory, comparison of the historical returns on different classes of assets, evidence of stock market efficiency and inefficiency, measurement and management of risk, measurement of risk-adjusted performance for investment portfolios and mutual funds, and active and passive investment management. We will address the issue of asset allocation in detail because it is one of the key determinants of the risk an investor takes and the return he can expect to earn in the long run. The class will also cover how individuals should plan, save, and invest for retirement taking advantage of various tax deduction and deferral opportunities, and then withdraw money from their nest egg during retirement. Prerequisite: FNGB 7421.
Attribute: ABEP.
Prerequisite: FNGB 7421.

FINGB 749C. VENTURE CAPITAL FINANCING. (3 Credits)
We will examine the changes in the asset class over time – from the formation of American Research & Development in 1946 to the formation of some of the angel-type funds of the present. We also will examine the geographical differences between venture funds – West Coast and East Coast . We also will look at specialization – the beginnings of IT-focused investing and the move into healthcare and finally into energy. Finally we will examine the phenomenon of global venture capital. How does that vary from the way venture capital is practiced in the US. The class will be taught in modules and we also will rely on practitioners and experts to visit with the class. Where possible, the students will be asked to visit venture capital fund presentations, expert briefings as well as personal briefings. Prerequisite: FNGB 7421 Principles of Modern Finance.
Attribute: ABEP.
Prerequisite: FNGB 7421.

FINGB 749E. TECHNICAL ANALYSIS. (1.5,3 Credits)
This course is designed to inform students about how the markets and individual stocks behave (i.e., technical analysis), and how they differ from the economy and individual companies (i.e., fundamental analysis). Prerequisite: FNGB 6411.
Attribute: ABEP.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FINGB 749I. EQUITY ANALYSIS. (3 Credits)
This course will feature a series of guest lecturers who are highly regarded experts in their respective areas. The course will cover wealth management, private equity, equity analysis in general and analysis within specific industry sectors such as retail, media, insurance, etc. We are looking for highly motivated students who will ask lots of questions and who will engage the guest lecturers in meaningful dialog during the discussion periods. Dr. Douglas Blackburn, Professor of Finance, will be the moderator of the course. The guest lecturers include senior executives and expert equity analysts from top research firms such as Alliance Bernstein. Prerequisite: FNGB 7421.
Prerequisite: FNGB 7421.
FNGB 749J. SUSTAINABILITY & FINANCE. (3 Credits)
In this course we explore how the evolving needs of society are changing the way financial theories, tools, and techniques are conceived and applied. GLOBAL SUSTAINABILITY COURSE.
Attribute: ABGS.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 749M. HEDGE FUND. (3 Credits)
This course will provide an overview of hedge funds and the hedge fund industry including structure, regulation, major strategies, operations and risk management, due diligence, performance and the role of hedge funds in asset allocation and the global financial system. Prerequisite: FNGB 6411.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 749R. STUDENT MANAGED INVEST FUND. (3 Credits)
The Fordham Graduate School of Business Student Managed Fund consists of 2 consecutive semester-long courses. The courses are designed to simulate the experience a student can obtain as an intern in the asset management industry. We focus in this first course on the examination and evaluation of individual securities investment on a stand-alone and comparable basis. Students will be trained on construction of a disciplined investment process using “Value Investing” strategy as the core foundation based on research work accentuated by Benjamin Graham and David Dodd. Students are expected to develop relationships with the Wall Street “sell-side analyst(s) covering his or her stocks as well as the Investor Relationship (IR) person(s) of the targeted stocks. A team of industry experts, fundamental analysts, portfolio managers, risk managers and other investment professionals will work closely with students to ensure that the students are exposed to various tools and methods that are currently being employed in the industry. Prerequisite: FNGB 7421.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 749S. MERGERS & ACQUISITIONS. (3 Credits)
A study of mergers and acquisitions. Prerequisite: FNGB 6411.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 749U. GLOBAL FINANCIAL MARKETS. (3 Credits)
This course provides a comprehensive overview to the workings of the global financial markets, the functions and goals of the key financial institutions, and the role played by central banks and regulatory agencies. It will cover international money markets, international equity markets, the foreign exchange market, forward markets for commodities and financial instruments, bond markets and derivative markets. Prerequisites: BEGB 6220 and FNGB 7421.
Attribute: ABIB.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 749X. SELL-SIDE RESEARCH COMPETITION. (3 Credits)
While this course is for 0-credit, it has a heavy work load and provides valuable practical experience. Students will be arranged into teams. Each team will write a full sell-side coverage report, build out a presentation, and pitch it to Fordham Wall Street Alumni. Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.
FNGB 7421. PRINS OF MODERN FINANCE. (3 Credits)
Provides a conceptual framework that allows both corporate finance and portfolio investment decisions to be viewed and understood in a unified context of risk and return. Examines concepts of valuation, risk and return, diversification, asset pricing and efficient markets. Prerequisite: FNGB 6411.
Prerequisites: (FNGB 6411 or GBA Waiver Fin Environment with a score of 070).

FNGB 7422. CORPORATE FINANCE. (3 Credits)
Studies corporate finance and its specific decisions. Topics include evaluating capital expenditure proposals, forecasting financing requirements and selecting sources of financing. The course also discusses working capital management, dividend policy and contingency planning, and addresses the additional challenges of multinational firms. Prerequisite: FNGB 7421. (Students taking FNGB 7422 Corporate Finance will not receive credit for FNGB 7400 Business Finance.)
Prerequisite: FNGB 7421.

FNGB 7423. MERGERS, ACQUIS & LBOS. (3 Credits)
Focuses on identifying and evaluating target companies and structuring deals. Also considers the economic and social impact of such changes in corporate ownership. Students analyze recent cases, evaluate strategic rationale, examine deal structuring and assess financial impact. Prerequisite: FNGB 7421.
Attribute: ABEP.
Prerequisite: FNGB 7421.

FNGB 7430. INVESTMENT ANALYSIS. (3 Credits)
Provides the foundation for choosing sound investment vehicles that meet investors' objectives. Identifies the wide variety of available investment instruments and examines their risks and benefits. Studies philosophies and techniques of investing, such as fundamental analysis, technical analysis and uncovering market inefficiencies. Prerequisite: FN 7421.
Attribute: ABEP.
Prerequisite: FNGB 7421.

FNGB 7431. OPTIONS & FUTURES MKTS. (3 Credits)
Examines the institutional aspects of options and futures markets and discusses the strategies of hedgers, arbitrages and speculators. Provides an introductory analytical foundation for pricing futures and option contracts. Prerequisite: FNGB 6411.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 7433. FIXED INCOME ANALYSIS. (3 Credits)
Introduces techniques for valuing fixed income securities and their derivatives. Emphasizes pricing and risk-measurement for government, corporate and mortgage-backed instruments. Analyzes embedded options using the binomial model. Develops fixed-income trading and portfolio management techniques, including the use of repo, futures, options, swaps and credit derivatives. Examines theory and empirical evidence on the term structure of interest rates, including the derivation of spot and implied forward yield curves. Prerequisite: FNGB 7421.
Prerequisite: FNGB 7421.

FNGB 7441. MONEY, CRED, & INT RATES. (3 Credits)
Studies the role of money, credit and interest rates in the efficient and ethical functioning of domestic and global financial markets. This building-block course assumes a background in macroeconomics and finance, and it establishes a foundation for further study in all areas of finance. Topics include: flow of funds and interdependency within the financial system; the Federal Reserve System and its role in money creation; interest rates; the links between interest rates and the growth of money; and the effects of inflation and term structure. Prerequisites: BE 6220 and FNGB 6411. Also offered as BE 7240.
Attribute: ABEP.
Prerequisites: (FNGB 6411 or GBA Waiver Fin Environment with a score of 070).

FNGB 7455. GLOBAL FINANCE. (3 Credits)
The first half of the course focuses on the theories and practices of world trade, including comparative advantage, the changing trade competitiveness of nations, and protectionism. The second half focuses on developing countries: including foreign investment and technology, and investment and trade opportunities, policies and regulations. For SATURDAY / HYBRID sections of this course, there will normally be 4 class meetings, and the balance on-line / contact the professor for further detail. Prerequisite: FNGB 6411.
Attribute: ABIB.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 7458. CONTEMP ISSUES GLOBL FIN. (3 Credits)
Explores current issues relevant to the global financial system, including international commercial and investment banking and international investments. Emphasizes the underlying conditions and fundamental trends in various sectors of international finance. Prerequisite: FNGB 6411. Also offered as BE 7243.
Attribute: ABIB.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.

FNGB 7460. PORTFOLIO MANAGEMENT. (3 Credits)
Examines portfolio objectives and links them to appropriate investment strategies. Considers the asset-allocation decision, equity and fixed-income portfolio management, return enhancement/risk control techniques and performance evaluation. Commercial-level portfolio optimization software is applied to a range of institutional portfolio problems. Prerequisite: FNGB 7421.
Prerequisite: FNGB 7421.

FNGB 7470. REAL ESTATE FINANCE. (3 Credits)
Discusses the major factors affecting the valuation and financial structuring of real estate, including general tax and depreciation policies. Presents the roles of principal lending institutions, mortgage banks and investment banks in real estate lending, syndications and partnerships. Also surveys real estate-related securities and their markets. Prerequisite: FNGB 6411.
Attribute: ABEP.
Prerequisites: FNGB 6411 or GBA Waiver Fin Environment with a score of 070.
FNGB 7475. MARKETING OF FINANCIAL SERVICE. (3 Credits)
Provides a scientific understanding of tactics and strategies associated
with the marketing of financial services. Emphasizes the role of industry
deregulation, intensified competition, and the emergence of new
technologies and products on the emerging marketing practices used
by financial services institutions. Explore consumers’ unique decision-
making styles in financial matters, the effects of technology deployment,
and the fiduciary constraints that guide marketing activities in the
markets for commercial banking services, mutual funds, investment
banking services, insurance and other forms of financial services.
PREREQUISITE: MKGB-6710.
Prerequisite: FNGB 8405. ISS FIN: DELEVGD FIN. (1.5 Credits)

FNGB 8009. M&A AND LEVERAGE ACQUISITION. (1.5 Credits)
The course covers corporate debt solutions and provides an overview of
credit risk principles. It will focus on corporate acquisitions and LBOs,
and analyze different sources of funding, from senior to subordinated.
Students will hear from many guest speakers, learn main capital
structure issues, and be exposed to the current market environment.
FNGB 8405. ISS FIN: DELEVGD FIN. (1.5 Credits)
This course discusses the use of debt in Leverage Buyouts,
recapitalization, restructuring and refinancing, including Debt-in-
Possession (DIP) financing. Students develop practical insights by
utilizing case studies from several public highly leveraged firms; practical
insights are critically reviewed. Prerequisite: FNGB 7421.
Attribute: ABEP.
Prerequisite: FNGB 7421.

FNGB 8406. ISS FIN:FINANCL STRATEG. (1.5 Credits)
This course will address a variety of corporate finance issues
encountered by firms in a challenging market. Financing alternatives
and corporate financial strategies will be evaluated including: divestures,
spin-offs, equity carve-outs, and the valuation techniques employed to
develop and structure those transactions. Special emphasis is placed on
accretion/dilution analysis with students participating in a “Let’s make
a Deal” exercise where they analyze financial data and recommend a
merger between two companies. Case studies are used to reinforce the
concepts, and current market deals are analyzed to enhance the learning
experience. PREREQUISITE: FN 7421.
Attribute: ABEP.
Prerequisite: FNGB 7421.

FNGB 8408. ACQUISITION & LEVERAGED FIN. (1.5 Credits)
The course covers corporate debt solutions and provides an overview of
credit risk principles. It will focus on corporate acquisitions and LBOs,
and analyze different sources of funding, from senior to subordinated.
Students will hear from many guest speakers, learn main capital
structure issues, and be exposed to the current market environment.
Prerequisite: FNGB 7422.

FNGB 8414. ISS IN FIN: MODERNFIN'AL ANA. (1.5 Credits)
Learn how the financial services industry applies valuation techniques
in a deal context! In this mini-course, you will demystify the theory
behind the analytics and ultimately appreciate the “art” and “science”
of valuation analytics. What is a company worth? What is someone
willing to pay? The answers depend on: who the seller is; who the
potential buyer(s) is; the context of the transaction and the current
market conditions... The seminar is ideal for individuals are currently
working in or are considering a career in the following disciplines: •
Financial services industry (investment banking, consulting, research,
asset management, private equity, brokerage, sales & trading, insurance,
etc.) • Finance or strategic development group of a corporation – mid-
sized thru multinational • Marketing, brand management or a non-finance
field... namely anyone interested in gaining a solid foundation in valuation
analytics in a condensed, real-world context COREQUISITE: FN 7421.
Attribute: ABEP.
Prerequisite: FNGB 7421 (may be taken concurrently).

FNGB 8415. FIN'LMKTS:CNCPTS/METHODS/TRD. (1.5 Credits)
This course provides a real-life, hands-on experience of financial market
activity and its impact on the broader economy. Throughout the course,
students will participate in a trading game (which is explained in
more details below) to assess and manage real world factors such as
counterparty risk, liquidity, leverage, etc. They will also learn the impact of
various policy issues on the markets and thus the economy (ex: impact
of limiting foreclosures), some of the mathematics behind the markets,
and the broad spillover effects of various investor / issuer decisions.
Class sessions will be divided into two parts, lectures and trading. No
prior market experience is required, but students are expected to have a
passion to learn about financial market activity and stay aware of current
market and political conditions. Trading Game: Students participate in 5
sessions of the trading game. Essentially, this game operates in a closed
economy with various market participants (sell side, buy side, central
bank, etc.) that trade a wide variety of assets, including stocks, bonds,
loans, indices, commodities, CDS, currencies, and options, and do so
in the context of the current, real world market environment (ex: record
Treasury issuance). Each class will have an active trading session, and all
market participants are expected to keep and update their trade books to
track their P and L. Prerequisite: FNGB 7421.
Attribute: ABEP.
Prerequisite: FNGB 7421.

FNGB 8999. INDEPENDENT STUDY. (3 Credits)