

# BUSINESS LAW (GABELLI GRADUATE) (BLGB)

## **BLGB 6310. Business Law I. (3 Credits)**

MBA FLEX CORE COURSE Introduces the fundamental concepts and legal principles that are applicable to the American legal system, its development and inherent ethical considerations. Discusses the basis and structure of business contracts; the creation and characteristics of agencies, partnerships, limited liability companies and corporations; and the rights and liabilities of agents, partners, directors and shareholders. Students analyze cases and discuss and solve problems.

## **BLGB 6321. Markets, Business, and Society. (3 Credits)**

MBA CORE COURSE Markets, Business, and Society is about the responsibilities of businesspeople. It is based on the assumption that business, like law and medicine, is a profession whose practitioners carry out an important role in society. When individuals enter the profession, they take on a distinctive set of responsibilities that go with the role. The purpose of the course is to provide a realistic understanding of these responsibilities and a set of practical tools to help students carry them out. This is the only course at the MBA program focusing on the question: what is the right thing to do in business? Other courses explore the causes and consequences of wrongdoing and the institutions that regulate conduct in business. This course will also consider these empirical topics but only as background. Instead, the focus of Markets, Business, and Society is normative reasoning about gray area problems in business, which involve conflicts of values, clashing responsibilities, ambiguous standards, factual uncertainties, aggressive stakeholders, and intense time pressures, among others. The course will help students develop their decision-making principles and devise implementation plans that meet relevant economic, legal, and ethical responsibilities and fulfill the organization's values and commitments. Deciding on a course of action will require careful analysis, thoughtful deliberation, and, in some instances, difficult trade-offs. By working through the choices and dilemmas presented in the course, students will hone their skills in decision making and action planning while also building their own decision-making frameworks.

## **BLGB 7320. Business Law II. (3 Credits)**

Examines the legal aspects of business and focuses on personal property, sales, product liability, secured transactions, insurance, negotiable instruments, banking and bankruptcy. Students analyze applicable provisions of the Uniform Commercial Code and cases and problems on the above topics.

**Attribute:** ABEP.

**Prerequisites:** BLGB 6310 or GBA Waiver Business Law I with a score of 070.

## **BLGB 7325. Law of Trad & New Media. (3 Credits)**

Analyzes the legal parameters and constraints on freedom of expression that govern traditional and new communications technologies. Probes the various constitutional, statutory and regulatory protections accorded the Internet and more traditional media, such as print, broadcast and cable, as well as governmental attempts to regulate certain aspects of these technologies. Topics include modern First Amendment interpretation, defamation, privacy, commercial speech, indecency/obscenity, contracts, intellectual property and e-commerce. Also offered as CMGB 7556.

**Attribute:** ABEB.

## **BLGB 739C. International Business Ethics. (3 Credits)**

In this course we analyze global business activities from a moral perspective. Also, we will examine debates about what it means for a multinational firm to compete successfully in the world marketplace with moral integrity, and what obligations it has to respect transnational laws, codes of conduct and ethical guidelines.

**Attributes:** ABGS, ABIB.

**Prerequisites:** BLGB 6310 or GBA Waiver Business Law I with a score of 070.

## **BLGB 739F. Contemporary Iss Int'l Bus Law. (3 Credits)**

A study of the contemporary issues of international business law.

**Prerequisites:** BLGB 6310 or GBA Waiver Business Law I with a score of 070.

## **BLGB 7400. TMBA: International Business Law and Ethics. (3 Credits)**

TMBA: Intrnt'l Bus Law & Ethics.

## **BLGB 839A. Contemporary Ethical Issues in Business. (1.5 Credits)**

This course explains various ethical schools of thought and their application to business.

**Prerequisites:** BLGB 6310 or GBA Waiver Business Law I with a score of 070.

## **BLGB 8999. Independent Study. (3 Credits)**