BUSINESS LAW (GABELLI GRADUATE) (BLGB)

BLGB 739A. ETHICS IN BUSINESS. (3 Credits)
In this course we look at business from a moral perspective. We examine methods of moral reasoning and argumentation relevant to dealing with contemporary ethical issues in business. In addition, we explore the connection between morality and economic success. Prerequisite: BLGB 6310.
Attribute: ABGS.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739B. EMPLOYMENT LAW. (3 Credits)
This course explores developing areas of employment law with an emphasis on federal discrimination law. The course emphasizes not only legal principles, but also policy issues and practical concerns facing employer and employee. The course begins with the study of the distinction between employees and independent contractors, the employment-at-will doctrine, and contract and tort exceptions to the doctrine. The course then discusses privacy in the workplace, defamation, infliction of emotional distress, and covenants not to compete. The relationship between respondent superior and negligent hiring is the next topic, followed by arbitration of workplace disputes. The course then begins an in-depth examination of employment discrimination under Title VII, the ADEA, and the Americans with Disabilities Act and the ADAAA. Disparate treatment and disparate impact theory are stressed. Sexual harassment and affirmative action are also covered as part of this unit. The course strives, not only to impart legal knowledge, but also to sharpen analytic and problem-solving skills. Students will analyze case studies and are encouraged to volunteer for role-playing exercises. Prerequisite: BLGB 6310.
Attribute: ABEP.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739C. INTERNATIONAL BUSINESS ETHICS. (3 Credits)
In this course we analyze global business activities from a moral perspective. Also, we will examine debates about what it means for a multinational firm to compete successfully in the world marketplace with moral integrity, and what obligations it has to respect transnational laws, codes of conduct and ethical guidelines. Prerequisite: BLGB 6310.
Attributes: ABGS, ABIB.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739D. WHITE COLLAR CRIME. (3 Credits)
This course will focus on contemporary issues involving the emerging field of white-collar crime, with special attention to crimes committed within corporations and other large organizations, both nationally and internationally. The initial focus will be on the substantive law and the primary federal statutes: conspiracy, mail and wire fraud, the Hobbs Act, the federal securities laws, RICO, money laundering statutes, the False Statements Act, and the Foreign Corrupt Practices Act. A second focus will be on corporate criminal responsibility, including the rationale thereof and the problems of optimal corporate sanctions; and individual criminal responsibility involving various legal and ethical concepts. Significant attention will also be given to insider trading, women and white-collar crime, and organized crime infiltration of legitimate business organizations. A final analysis will be on the causes, extent and future of white-collar crime in today’s workplace from both a legal and ethical perspective. Prerequisite: BLGB 6310.

BLGB 739E. CONTEMPORARY ETHICAL ISSUES IN BUSINESS. (3 Credits)

BLGB 739F. CONTEMPORARY ISS INTL BUS LAW. (3 Credits)
A study of the contemporary issues of international business law. Prerequisite: BLGB 6310.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739G. BUSINESS AND GEOPOLITICS. (3 Credits)
This course educates business students to understand, especially in global markets, how geopolitics influences opportunity, threat and the conduct and performance of business enterprise. The goal is to better understand the political environment in which business enterprise operates. Prerequisite: BLGB 6310.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739H. DOING BUSINESS IN EUROPE. (2-3 Credits)
Europe is a sizeable part of the world economy and, represented by the European Union (EU) and/or its members, is an important player in international trade, monetary, regulatory, environmental, and security politics. Europe also is the prime home of multinationals in the world, with a foreign direct investment footprint around the world twice that of the United States. Learning how to do business in Europe is therefore of interests to business people originating from the region, as well as from elsewhere. Prerequisite: BLGB 6310.
Attribute: ABIB.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739I. CHINESE BUSINESS LAW. (3 Credits)
Chinese Business Law is a practical, business and risk-oriented understanding of the Chinese legal issues typically encountered by foreign companies operating in China. Through a combination of readings and simulations, the basics of the Chinese legal system, contract law, civil law, intellectual property, foreign investment and dispute resolution practices are analyzed and applied to real world problems. Prerequisite: BLGB 6310.
Attribute: ABIB.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.
BLGB 739J. CHALLENGE OF ETHICAL LDRSHIP. (3 Credits)
Entrepreneurial discipleship addresses the problem of corporate corruption by helping organizations and their leaders align corporate culture with their organization’s mission. It does this through a process known as the Magis Method. Moving beyond business ethics, the course will explore decision-making in the context of personal and collective conscience. It will demonstrate how this is not only beneficial but profitable to the organization. Prerequisite: BLGB 6310.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739K. ETHICAL LESSONS OF THE FINANCIAL CRISIS. (3 Credits)
This 4-day Spring Graduate Symposium will explore the underlying causes of the financial crisis, mapping the way toward stable economic prosperity built upon firm ethical foundations. The format will comprise of readings, lecture and role-play on the systemic ethical failures of past and potentially ongoing practices from Bernie Madoff to Goldman Sachs. Each day will focus on key aspects of the crisis caused by different forms of moral blindness. Ultimately, students will develop the ethical awareness necessary to spot potential moral hazards and to responsibly address them in the future. Prerequisite: BLGB 6310.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 739L. WHAT YOU NEED TO KNOW TO DO BUSINESS IN TURKEY - AN EMERGING MARKET. (3 Credits)
As every issue of your newspapers illustrate, politics is a major force shaping markets and business. Your studies have focused rightly on the many dimensions of corporate management, with some excursions made into the context of business. This course aims to strengthen your ability to assess and handle the political and market context of business, taking Turkey as an example. The methods used here can be applied anywhere around the world, but will be applied in this course to the specifics of Turkey. STUDY ABROAD DATES: April 21-26 If you are interested in taking this course, please contact Associate Dean Francis Petit at petit@fordham.edu.

BLGB 839A. CONTEMPORARY ETHICAL ISSUES IN BUSINESS. (1.5 Credits)
This course explains various ethical schools of thought and their application to business. Prerequisite: BLGB 6310.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 6310. BUSINESS LAW I. (3 Credits)
MBA CORE COURSE Introduces the fundamental concepts and legal principles that are applicable to the American legal system, its development and inherent ethical considerations. Discusses the basis and structure of business contracts; the creation and characteristics of agencies, partnerships, limited liability companies and corporations; and the rights and liabilities of agents, partners, directors and shareholders. Students analyze cases and discuss and solve problems.

BLGB 6321. MARKETS, BUSINESS & SOCIETY. (3 Credits)
MBA CORE COURSE Markets, Business, and Society is about the responsibilities of businesspeople. It is based on the assumption that business, like law and medicine, is a profession whose practitioners carry out an important role in society. When individuals enter the profession, they take on a distinctive set of responsibilities that go with the role. The purpose of the course is to provide a realistic understanding of these responsibilities and a set of practical tools to help students carry them out. This is the only course at the MBA program focusing on the question: what is the right thing to do in business? Other courses explore the causes and consequences of wrongdoing and the institutions that regulate conduct in business. This course will also consider these empirical topics but only as background. Instead, the focus of Markets, Business, and Society is normative reasoning about gray area problems in business, which involve conflicts of values, clashing responsibilities, ambiguous standards, factual uncertainties, aggressive stakeholders, and intense time pressures, among others. The course will help students develop their decision-making principles and devise implementation plans that meet relevant economic, legal, and ethical responsibilities and fulfill the organization’s values and commitments. Deciding on a course of action will require careful analysis, thoughtful deliberation, and, in some instances, difficult trade-offs. By working through the choices and dilemmas presented in the course, students will hone their skills in decision making and action planning while also building their own decision-making frameworks.

BLGB 7319. COMPAR LEGAL & ETHICAL SYSTEMS. (4.5 Credits)
BLGB 7320. BUSINESS LAW II. (3 Credits)
Examines the legal aspects of business and focuses on personal property, sales, product liability, secured transactions, insurance, negotiable instruments, banking and bankruptcy. Students analyze applicable provisions of the Uniform Commercial Code and cases and problems on the above topics. Prerequisite: BLGB 6310.
Attribute: ABEP.
Prerequisites: BLGB 6310 or GBA Waiver Business Law I with a score of 070.

BLGB 7321. CORPORATE & SECURITIES LAW. (3 Credits)
Covers the application of various aspects of securities laws and regulations to the governance of corporations. Specific topics include: rights and duties of shareholders, directors and officers; control sales; insider trading; selected issues in the registration and distribution process; proxy regulation; tender offers; and corporate law considerations in both hostile and friendly transactions.

BLGB 7322. INTERNATIONAL BUSINESS LAW. (3 Credits)
This course explores the world-wide legal and ethical frameworks of business. It compares national legal systems including the systems in the U.S., Europe, South America, and a number of Asian nations. In addition, the course studies commercial laws that cross borders.
Attribute: ABIB.
Prerequisite: BLGB 6310.

BLGB 7325. LAW OF TRAD & NEW MEDIA. (3 Credits)
Analyzes the legal parameters and constraints on freedom of expression that govern traditional and new communications technologies. Probes the various constitutional, statutory and regulatory protections accorded the Internet and more traditional media, such as print, broadcast and cable, as well as governmental attempts to regulate certain aspects of these technologies. Topics include modern First Amendment interpretation, defamation, privacy, commercial speech, indecency/obscenity, contracts, intellectual property and e-commerce. Also offered as CMGB 7556.
Attribute: ABEB.
BLGB 7399. SPEC TOP IN BUSINESS LAW. (3-15 Credits)
Offered from time to time to permit faculty and students to explore a topic in business law of particular interest. The special topic and prerequisites are announced when the course is offered. Some examples of Special Topics in Business Law include Advertising Law, Employment Law, Ethics in Business, International Business Ethics, Sports Law and White-Collar Crime.

BLGB 7400. TMBA: INTRNT'L BUS LAW & ETHICS. (3 Credits)

BLGB 7811. INTERNSHIP-LAW. (1-3 Credits)

BLGB 8999. INDEPENDENT STUDY. (3 Credits)